










Products "Click on Picture for product detail"	Product Details	Part Number	List Price	Price Qty 1-5	Price Qty 6-10	Price Qty 11-25
Polycom Audio Products						
 <p>SoundStation2</p>	SoundStation2™, Polycom's next-generation conference phone, redefines the standard for business-quality voice conferencing. With remarkable voice quality and 50% greater microphone sensitivity compared to the original SoundStation®, users can speak in a normal voice and be heard clearly up to ten feet away. SoundStation2 makes every call a more productive call. SoundStation2 conference phone, expandable, w/display SoundStation2 conference phone, non-expandable External mics for SoundStation2	2200-16200-001 2200-16000-001 2200-16155-001	\$699 \$599 \$199	\$587 \$503 \$167	\$559 \$479 \$159	\$524 \$415 \$145
 <p>SoundStation2W (Wireless)</p>	SoundStation2W™ Expandable 2.4GHz WDCT Wireless Conference Phone. Rechargeable battery with 24 hour talk time and 160 hour standby. Secure voice encryption. Supports 2 accessory microphones (sold separately), providing extended coverage. Includes console, battery, portable charger, 4 ft. computer calling cable, and 4 ft. cell phone connection link SoundStation2W Basic (not expandable), includes rechargeable battery with 12 hr talk time or 80 hr standby, portable charger, 4 ft. cell phone connection link External mics for SoundStation2W, 1 pair Rechargeable Li-Ion Battery 12 hr talk time Rechargeable Li-Ion Battery 24 hr talk time	2200-07800-001 2200-07880-001 2200-07840-001 2200-07803-001 2200-07804-001	\$899 \$699 \$199 \$49 \$89	\$755 \$587 \$167 \$46 \$84	\$719 \$559 \$163 \$45 \$81	\$674 \$524 \$151 \$45 \$81
 <p>SoundStation VTX1000</p>	SoundStation VTX1000 fully auto conference phone featuring VTX Wideband voice and Auto Gain Control, does not include Subwoofer and Extended Mics SoundStation VTX1000 Twin Pack (consoles only) VTX1000 Extended Microphones (2) Subwoofer with amplifier kit VTX Interface Module Cable-Subwoofer 7ft Cable-Ext. Mic Cables, 7ft (2) Cable-Ext. Mic Cables, 25ft (2) Cable-Power Supply 21ft	2200-07300-001 2200-07385-001 2215-07155-001 2200-07242-001 2200-07156-001 1457-07363-001 2200-41220-002 2200-41220-003 2457-07690-001	\$1,299 \$2,498 \$299 \$149 \$199 \$19 \$29 \$29 \$29	\$961 \$1,849 \$221 \$110 \$147 \$18 \$27 \$27 \$27	\$909 \$1,749 \$209 \$104 \$139 \$18 \$27 \$27 \$27	\$883 \$1,699 \$203 \$101 \$135 \$18 \$27 \$27 \$27

Ordering Instructions: Video Communications, Inc. accepts Government Smart Pay, IMPAC credit card orders by call-in or Government Purchase Orders (Net 30-Days).


Warranty: All Polycom audio and video systems under GSA contract receive a 1-year Warranty, parts and labor.

Products "Click on Picture for product detail"	Product Details	Part Number	List Price	Price Qty 1-5	Price Qty 6-10	Price Qty 11-25
Polycom Audio Products						
	SoundStation IP 3000	2200-06622-001	\$999	\$0	\$0	\$0
	SoundStation IP 3000 (For 3-Com NBX)	2200-06632-001	\$999	\$0	\$0	\$0
	SoundStation IP 4000 Expandable	2200-06640-001	\$1,099	\$0	\$0	\$0
	Speaker phone, integrated headset amplifier, programmable speed dials, power user feature set. Change modes by touching a key or lifting handset.					
	SoundPoint Pro 3-Line Conference Phone	2200-06000-001	\$299	\$269	\$245	\$238
	SoundPoint Pro SE-220 2-Line Conference Phone	2200-06315-001	\$199	\$169	\$163	\$163
	SoundPoint Pro SE-225 2-Line Professional Conference Phone	2200-06325-001	\$249	\$224	\$204	\$204
	Headset by Plantronics - CHS142N (Also for SE-220 & SE-225)	1310-04820-001	\$69	\$0	\$66	\$66
Power Supply	2465-04934-001	\$16	\$16	\$15	\$15	
	Freedom to choose from standards-based IP PBX and Softswitch solutions. Full-featured, easy-to-use. Superb audio quality. Hands-free full-duplex speakerphone. Field upgradeable. Dual Ethernet ports					
	SoundPoint IP 301 SIP 2-line, for IP telephony. 10 dedicated hard keys and 3 context sensitive soft keys. Compatible platforms: Broadsoft, Interactive Intelligence, Sylanro SIP, Pingtel. Ships w/110 volt power supply. (Call for other platforms)	2200-11331-001	\$180	\$0	\$0	\$0
	SoundPoint IP 501 SIP 3-line IP desktop phone. Compatible platforms: Broadsoft, Interactive Intelligence, Sylanro SIP. 160x80 pixel graphical grayscale LCD. Ships w/110 volt power supply. (Call for other platforms)	2200-11531-001	\$270	\$0	\$0	\$0
	SoundPoint IP 601 SIP 6-line IP. Support for SoundPoint IP Expansion Module. Compatible platforms: Broadsoft, Interactive Intelligence, Sylanro SIP, Pingtel. 320x160 graphical grayscale LCD. Power over Ethernet (autosensing). Ships with 110 volt power supply.	2200-11631-001	\$399	\$0	\$0	\$0
	Power Over Ethernet Cable for Cisco PoE. For use with SoundPoint IP 300 and SoundPoint IP 500 & 501 phones. Approved for multiple regions.	2200-11014-002	\$35	\$0	\$0	\$0


Products "Click on Picture for product detail"	Product Details	Part Number	List Price	Price Qty 1-5	Price Qty 6-10	Price Qty 11-25
Polycom Audio Products						
VoiceStation 500 	Designed for offices and smaller meeting areas with 4 or fewer participants. Full-duplex performance - simultaneous 2-way communication so everyone can hear and be heard clearly. High quality, standard analog connection plus computer or mobile phone calls via Bluetooth or wired mode. Has 3 microphones / 1 speaker (not expandable). Data Port (on power supply), Wall Mountable.	2200-17900-001	\$399	\$0	\$0	\$0
Polycom QSX 	QSX 400 Single Unit. Voice+Content - QSX 400 unit for analog conference phones. QSX Base and QSX Content Controller Included SoundStation2 Expandable and QSX 400. QSX Base and QSX Content Controller included. QSX 400 Twin Pack QSX 300 Single Unit. Voice+Content - QSX 300 unit for SoundStation VTX1000 conference phone. QSX Base and cables, no Content Controller required. SoundStation VTX1000 and QSX 300. VTX Ex mics, and subwoofer included. QSX Base and cables, no additional Content Controller required. QSX 300 Twin Pack	2200-45000-001	\$1,599	\$0	\$0	\$0
		2200-45460-001	\$2,198	\$1,758	\$1,714	\$1,605
		2200-45402-001	\$3,098	\$0	\$0	\$0
		2200-45001-001	\$1,299	\$1,039	\$1,013	\$0
		2200-45340-001	\$2,998	\$2,398	\$2,338	\$2,189
		2200-45302-001	\$2,498	\$1,998	\$1,948	\$0
Polycom Communicator 	Skype-certified VOIP hand-sized USB conference phone, with Polycom's famous sound quality. Make phone calls for free to other Skype users, a few cents/minute to standard phones. Perfect for traveling executives or salespeople.					
		Gray	2200-44040-001	\$129	\$0	\$0
		Blue	2200-44000-001	\$129	\$0	\$0

Products	Product Details	Part Number	List Price	Price	Price	Price
"Click on Picture for product detail"				Qty 1-5	Qty 6-10	Qty 11-25

Polycom Whiteboard Video Products

 <p>Polycom® Instructor™ RP</p>	<p>Distance Learning Solution: An integrated interactive videoconferencing solution, including a 66-inch Smart whiteboard and Polycom VSX 8000. Preconfigured and preassembled turn key solution. Touch driven menus on whiteboard create an intuitive, easy to operate collaborative environment. Annotate over PC content and live video sources. Camera touch control directly on screen. A self contained cabinet/rear projection unit, only 29" deep. XGA resolution (1024 x 768), 4:3 aspect ratio. 6-site Multipoint Plus to conference with multiple locations. Add a VCR or DVD player, auxiliary PTZ camera or document camera for added collaboration capabilities and record video with annotations.</p>	2230-23401-001	\$54,995	\$46,196	\$43,996	\$43,996
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Polycom Video Products

 <p>VSX 8000 (Rack Mount)</p>	VSX8000 Codec, with People+Content IP	2200-21400-001	\$12,999	\$10,919	\$10,399	\$10,009
	VSX8400 Presenter (VSX8000 w/Image Share II, PowerCam, 2 mic arrays, People+Content IP)	7200-21962-001	\$13,999	\$11,759	\$11,199	\$10,779
	VSX 8800 Presenter MP: Incl VSX 8000, PowerCam Plus, 2 microphone arrays, ImageShare II, People+Content IP, 6-way Multipoint Plus	7200-22750-001	\$17,999	\$15,119	\$14,399	\$13,859
	VSX 8400 Presenter Voice Tracker: Incl VSX 8000, PowerCam Plus, 2 microphone arrays, ImageShare II, People+Content IP	7200-22740-001	\$14,999	\$12,599	\$11,999	\$11,549
	VSX 8400 Presenter Voice Tracker w/Media Center and dual 42-inch Plasmas. VSX 8400 as in 7200-22740-001, Media Center/Plasmas as in 2215-22622-001. Cart speakers included.	7200-22964-001	\$32,499	\$27,299	\$25,999	\$25,024
	Mobile Responder System: Transportable VSX8000 (IP) with integrated 17" LCD, Camera and MIC. Remote. Supports: PCam/Plus, (NTSC),VSX MIC Array, Analog MIC/Line-level audio I/O.	2200-23361-001	\$19,995	\$16,796	\$15,996	\$15,996



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Products	Product Details	Part Number	List Price	Price	Price	Price
"Click on Picture for product detail"				Qty 1-5	Qty 6-10	Qty 11-25

Polycom High-Definition Video Products

HDX 9000 Series	Product Details	Part Number	List Price	Price	Price	Price
	HDX 9004 HD codec with English remote, North American power cord, People + Content IP, 4Mbps line rate, NTSC	2200-23500-001	\$19,999	\$0	\$0	\$0
	Eagle Eye Main Camera, Compatible with HDX 9000 Series Includes 3m cable.	8200-23600-001	\$4,999	\$0	\$0	\$0
	HDX Mica Microphone Array. Contains one Microphone Array. For HDX 9000 Series. Includes 25ft/7.6M cable.	2215-23327-001	\$499	\$0	\$0	\$0
	HDX MPPlus Multipoint Software Option License. Allows for 8 site MP video calls available on HDX 9004 only	5150-23913-001	\$5,999	\$0	\$0	\$0
	HDX data rate upgrade Allows for up to 6Mbps multipoint video calls. Requires MP license for MP feature. Point to point calls not affected. Available on HDX 9004 only	5150-23915-001	\$1,999	\$0	\$0	\$0
	HDX People On Content. Allows for imaging on select background effect.	5150-23916-001	\$2,999	\$0	\$0	\$0
	On-site Installation service for HDX 9000 Series	4870-00262-002	\$1,500	\$0	\$0	\$0
	Polycom Premier Plus Maint, 1yr, HDX 9000 Series	4870-00262-108	\$1,995	\$1,955	\$0	\$0
	Total Coverage Premier, One Year, HDX 9000 Series	4870-00262-156	\$1,095	\$1,040	\$0	\$0
	Total Coverage Premier, Three Year, HDX 9000 Series	4870-00262-336	\$2,630	\$2,499	\$0	\$0
	HDX 9002 XLP HD package. Incl HDX 9002, Eagle Eye pivot/tilt/zoom camera, 2-HDX Microphone arrays, 4-way MultiPoint , ImageShare II (attach laptop VGA), VGA encoder key, People+Content IP (share PC content via IP network), People On Content (substitute PC image in background), English remote. VCR Playback/Record. Camera resolution 1280x720 (720p), data resolution 1280x1024, 22kHz wideband audio, 4Mbps data rate. HDCI, BNC, HDMI, DVI, Phoenix connectors.	7200-23470-001	\$29,999	\$0	\$0	\$0
	HDX MPPlus Multipoint Software Option License for HDX 9000 Series. Allows for 4 site MP video calls.	5150-23912-001	\$2,999	\$0	\$0	\$0
	HDX 4Mbps data rate upgrade	5150-23914-001	\$1,999	\$0	\$0	\$0
	HDX 9002 XL HD package, Incl HDX 9002, Eagle Eye pivot/tilt/zoom camera, 2-HDX microphone arrays, ImageShare II (attach laptop VGA), VGA encoder key, People+Content IP (share PC content via IP network), no multipoint (add MPPlus), English remote. VCR connectors. Camera 1280x720 (720p), data 1280x1024, 22kHz wideband audio, 2Mbps data rate (4Mbps optional). HDCI, BNC, HDMI, DVI, Phoenix connectors.	7200-23350-001	\$21,999	\$0	\$0	\$0



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Products "Click on Picture for product detail"	Product Details	Part Number	List Price	Price Qty 1-5	Price Qty 6-10	Price Qty 11-25
HDX 8004 Series	HDX 8004 XLP: Incl HD codec, Eagle Eye HD camera, HDX mic array, 4M LR, P+C, PoC, MP, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCI breakout (HDCI-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC	7200-25770-001	\$18,499	\$16,032	\$15,030	\$14,146
	HDX 8004 XL: Incl HD codec, Eagle Eye HD camera, HDX mic array, 4M LR, P+C, PoC, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCI breakout (HDCI-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC	7200-26030-001	\$15,999	\$13,866	\$12,999	\$12,235
	HDX 8004: Incl HD codec, Eagle Eye HD camera, HDX mic array, 4M LR, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCI breakout (HDCI-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC	7200-26110-001	\$13,999	\$12,132	\$11,374	\$10,705
	HDX 8002: Incl HD codec, Eagle Eye HD camera, HDX mic array, English remote. Cables: component video (DVI-to-RCA), audio (RCA-to-RCA), LAN, RJ11, NA pwr. Cntry code 54. NTSC	7200-26480-001	\$10,999	\$9,532	\$8,937	\$8,411
	HDX 8002 XL: Incl HD codec, Eagle Eye HD camera, HDX mic array, P+C, PoC, English remote. Cables: component video (DVI-to-RCA), audio (RCA-to-RCA), LAN, RJ11, NA pwr. Cntry code 54, NTSC.	7200-27300-001	\$12,999	\$11,266	\$10,562	\$9,940

Products	Product Details	Part Number	List Price	Price	Price	Price
"Click on Picture for product detail"				Qty 1-5	Qty 6-10	Qty 11-25


Polycom Video Products

Options/Accessories						
	VSX8000 Net. Module Quad BRI, w/four 20ft/6m cables	2215-20949-001	\$1,499	\$1,259	\$1,199	\$1,154
	VSX8000 Net. Module T1/PRI, w/one 20ft/6m PRI cable	2215-21023-001	\$2,999	\$2,519	\$2,399	\$2,309
	Serial Network Module for VSX 8000 and 7000e series (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter. (serial interface cable separate)	2215-21360-001	\$1,499	\$1,259	\$1,199	\$1,154
	VSX MPPlus Multipoint Software Option License for VSX 8000 Series. Allows for 6-site MP video calls.	5150-22762-001	\$3,999	\$3,279	\$3,199	\$3,079
	PowerCam Main Camera with 10ft/3m Cable. Compatible with VSX 8000 Series and VSX 7000e.	2200-20960-001	\$1,499	\$1,229	\$1,199	\$1,154
	PowerCam Plus Main Camera with 10ft/3m Cable. Compatible with VSX 8000 Series and VSX 7000e.	2201-50185-001	\$2,999	\$2,459	\$2,399	\$2,309
	PowerCam as auxiliary camera with 50ft/15m cable. Compatible with VSX 8000 Series, VSX 7000e, VS 4000.	8200-51095-001	\$1,499	\$1,229	\$1,199	\$1,154
	Stereo Speaker Set. Includes two Satellite speakers, subwoofer and speaker stands. Compatible with VSX 8000 Series, VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000 and V500.	2200-21969-120	\$899	\$737	\$719	\$692
	VSX Microphone Array. Compatible with VSX 8000 Series, VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, and VSX 5000. 30ft/9m cable.	2215-20260-001	\$499	\$409	\$399	\$384
	ImageShare II device for People+Content. Compatible with VSX 8000 Series, VSX 7000e and iPower 9000 and 600 Series. VSX 7000e requires VGA encoder key (5150-22660-001). Includes 25ft/7.5m cable to system and 3ft/.9m cable to PC	8200-50649-001	\$799	\$655	\$639	\$615
	VSX Advanced Infrared Remote Control (w/ dual call/hang-up buttons)	2215-21692-001	\$99	\$94	\$94	\$94
Media Center Cart/Displays	Polycom Media Center Cart/Display Solution, with mounting bracket, camera shelf. Includes two 42-inch XGA 16:9 Plasma displays. Cart includes integrated stereo speakers and subwoofer, four-position universal power strip and four adaptor power cords.	2215-22622-001	\$17,500	\$14,350	\$14,000	\$13,475



Products	Product Details	Part Number	List Price	Price	Price	Price
"Click on Picture for product detail"				Qty 1-5	Qty 6-10	Qty 11-25

Polycom Video Products

VSX 7000s	Product Details	Part Number	List Price	Price	Price	Price	
	VSX 7000s, powerful set-top video conferencing system for medium sized groups and special applications. The Polycom VSX 7000s offers flexibility, reliability and a robust architecture for virtually any meeting room, classroom, or medium group environment.						
	VSX 7000s: Incl VSX 7000s, 1 microphone array	2200-22650-001	\$6,999	\$5,879	\$5,599	\$5,319	
	VSX 7400s Presenter: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP	7200-22640-001	\$8,998	\$7,558	\$7,198	\$6,838	
	VSX 7000s VTX: Incl VSX 7000s, SoundStation VTX 1000	7200-22675-001	\$7,499	\$6,299	\$5,999	\$5,699	
	VSX 7400s Presenter w/ Media Cart and one 32-inch WXGA 16:9 LCD display w/ speakers. Includes VSX 7400s as in 7200-22640-001 and Media Cart/LCD as in 2215-22616-001.	7200-22942-001	\$14,097	\$11,841	\$11,278	\$10,714	
	Options/Accessories						
	VSX Quad BRI Module, with four 20ft/6m ISDN cables	2215-20523-001	\$1,499	\$1,404	\$1,199	\$1,139	
	VSX 7000 Series, PRI-T1 Module. Includes one 20ft/6m PRI cable	2215-20780-001	\$2,999	\$2,519	\$2,399	\$2,279	
	Serial Network Module for VSX 7000s and VSX 7000 (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter.	2215-21359-001	\$1,499	\$1,259	\$1,199	\$1,139	
	Polycom Wall Mount/Display Solution, with LCD wall mount system, and shelf for PowerCam/Plus or VSX system. Includes two 32-inch WXGA 16:9 LCD displays with stereo speakers.	2215-22636-001	\$7,550	\$6,342	\$6,040	\$5,738	
	Polycom Media Cart/Display Solution, with LCD mounting bracket and camera shelf. Includes one 32-inch WXGA 16:9 LCD display with stereo audio system.	2215-22616-001	\$5,099	\$4,283	\$4,079	\$3,875	
	VSX Additional Display Adapter. Compatible with VSX7000, and VSX6000. Not required for VSX 7000e or VSX 7000s.	2200-21330-001	\$699	\$0	\$0	\$0	
	VSX MPPlus Multipoint Software Option Licenses, allows 4-site MP video calls. (for VSX 7000e, VSX 7000s, VSX 7000 and VSX 3000. Not for VSX 8000 Series).	5150-21297-001	\$2,999	\$2,519	\$2,399	\$2,279	
	PowerCam (NTSC) as auxiliary camera. Compatible with VSX 7000s and VSX 7000. Includes 50ft/15m cable.	8200-22353-001	\$1,499	\$1,259	\$1,199	\$1,139	
VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000	5150-22294-001	\$899	\$755	\$719	\$683		



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Polycom Video Products						
VSX 7000e	VSX 7000e, a split video conferencing solution for medium to large-sized conference rooms. Ideal for medium to large conference rooms where there is a requirement to have the camera and video system separated; for instance, configurations that include plasma or LCD displays or projection screens.					
	VSX 7000e: Incl VSX 7000e, PowerCam camera, 1 microphone array	7200-22540-001	\$8,999	\$7,559	\$7,199	\$6,839
	Premier Maintenance, one year, VSX7000 Series, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly)	4870-00001-106	\$650	\$624	\$624	\$624
	VSX 7800e Presenter MP: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus	7200-22560-001	\$13,997	\$11,757	\$11,198	\$10,638
	VSX 7000e VTX: Incl VSX 7000e, PowerCam camera, bundled with SoundStation VTX 1000	7200-22570-001	\$9,499	\$7,979	\$7,599	\$7,219
	VSX7400e Presenter VTX (camera and codec are separate): Incl VSX7000e, PowerCam pivot/tilt/zoom camera, SoundStation VTX 1000 conference phone (integrates with VSX systems for dialing video calls – eliminates microphones and wires), ImageShare II (attach laptop with this VGA data sharing cable), VGA encoder key (use VGA cable to connect your PC), People+Content IP (share PC content via IP network), No multipoint (can add VSX MPPlus), English remote, VCR Playback/Record. Camera resolution 4CIF (704x576)+B155, data resolution 1024x768, 14kHz wideband audio, 2Mbps data rate.	7200-22720-001	\$11,498	\$9,658	\$9,198	\$8,738
	Premier Maintenance, three year, VSX7000 Series/VTX1000, advance replacement parts shipped priority level same business day as call, telephone support during business hours, software updates & upgrades	4870-00071-136	\$1,615	\$1,550	\$1,534	\$1,534
	VSX 7000e with LCD Wall Mounts and two 32-inch LCDs w/speakers. VSX 7000e as in 7200-22540-001; Wall Mount/LCD as in 2215-22636-001.	7200-22948-001	\$16,549	\$13,901	\$13,239	\$12,577

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Polycom Video Products						
V500 	V500 high quality and affordable video calling system for small businesses, remote offices, and telecommuters who need the value of a face to face remote call.					
	V500 IP-Only System	2200-21500-001	\$1,999	\$1,699	\$1,599	\$1,499
	V500 SBRI System	2200-21501-001	\$2,999	\$2,549	\$2,399	\$2,249
	V500 IP w/ People+Content Software	2200-22030-001	\$2,499	\$2,124	\$1,999	\$1,874
	V500 SBRI w/ People+Content Software	2200-22090-001	\$3,499	\$2,974	\$2,799	\$2,624
	Options/Accessories					
	V500 People+Content Software Option Key (add P+C to 2200-21500-001 or 2200-21501-001)	5150-22278-001	\$899	\$764	\$719	\$674
PVX (SOFTWARE) 	Polycom PVX PC Conferencing Application - Advanced software application delivers Polycom's premium quality audio, video and content sharing to your PC and standard USB camera. Single User	5151-22710-001	\$149	\$127	\$119	\$119
	Polycom PVX v8.0 PC Conferencing Application - Single User, includes USB camera and headset	5230-23038-001	\$298	\$253	\$238	\$232
	Polycom PVX v8.0 PC Conferencing Application 50 users	5151-22710-002	\$5,950	\$5,058	\$4,760	\$4,641
	Polycom PVX v8.0 PC Conferencing 100 users	5151-22710-003	\$10,900	\$9,265	\$8,720	\$8,502
	Polycom PVX v8.0 PC Conferencing 200 users	5151-22710-004	\$19,800	\$16,830	\$15,840	\$15,444
	Polycom PVX v8.0 PC Conferencing 500 users	5151-22710-005	\$44,500	\$37,825	\$35,600	\$34,710
	Polycom PVX v8.0 PC Conferencing 1000 users	5151-22710-006	\$65,000	\$55,250	\$52,000	\$50,700
Polycom Video Products Accessories						
LCD and Plasma Monitors	Models and prices change frequently, contact VCI for information					
Monitor Carts	Single unit holds 27"-36" monitor or plasma displays up to 50". Rear door for easy access. Built in handles, fully assembled, black.	C-2736	\$1,059	\$0	\$0	\$0
	48" Wide stand will support up to 60" Plasma monitor. Fully assembled with VCR/DVD shelf, interior storage with optional 10RU rack mount and two side storage compartments. Finished in silver laminate.	SL3060	\$1,359	\$0	\$0	\$0
	Dual unit holds 2-42" plasma monitor or single plasma displays up to 60". Rear door for easy access. Built in handles, black.	CD-3232	\$1,359	\$0	\$0	\$0
	Camera Mount for Plasma stand	VFI-CAM	\$299	\$0	\$0	\$0



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Products "Click on Picture for product detail"	Product Details	Part Number	List Price	Price Qty 1-5	Price Qty 6-10	Price Qty 11-25
Microphones	VSX Ceiling Microphone Array. Includes Microphone Array, ceiling mount fixture, 50ft/15m & 30ft/9m cables. For 2ftx2ft (600mmx600mm) grid drop ceiling. For systems compatible with VSX Microphone Array.	2215-22639-001	\$1,195	\$0	\$0	\$0
	VSX Microphone Array, compatible with VSX 8000 Series, VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, and VSX 5000. Includes 30ft/9m cable.	2215-20260-001	\$499	\$0	\$0	\$0
	VSX Additional Microphone Array Kit. 10ft/3m cable.	2215-20730-001	\$499	\$0	\$0	\$0
Polycom Video Bridges and Networking						
MGC-25 Bridge	Base Configuration: 12 IP video ports @ 384 kbps - 24 IP video ports @ 128 kbps - software Continuous Presence, PathNavigator 12/25, MGC Manager	call for configuration and pricing options				
PathNavigator	Polycom PathNavigator makes IP and ISDN video communications as easy to use as your telephone. Support for intelligent call routing, easy deployment and bandwidth management. Ensures reliability, security, and effective cost control. Conference on demand, least-cost routing, alternate IP and ISDN routing, Firewall Traversal Support, and call forwarding. Handles automatic endpoint registration, provisioning, and bandwidth management; increase network administrators productivity. ISDN number provisioning, gatekeeper functionality, RTP statistics and addressing for both IP and ISDN video.	call for configuration and pricing options				
ReadiConvene (replaces old MGC-50 or MGC-100 bridges, and their complex configuration)	Polycom ReadiConvene, "all-in-one" platform provides multipoint unified conferencing with an optional suite of integrated scheduling and management applications. ReadiConvene supports full featured IP voice, video, data, Web, and unified conferencing, including multipoint and gateway calls, on one platform. Conference access – regardless of the type of conference – has never been easier, with simple one-number dialing from either audio or video endpoints, or point-and-click "buddy list" access from desktop collaboration applications. End-user scheduling is easy using the platform's web-based scheduling wizard or by integrating with existing Outlook or Lotus Notes applications. ReadiConvene's "on-demand" capabilities allow users to launch their own voice, video, or unified conferences at any time, from almost any communication device, without pre-scheduling or needing IT administrators.	call for configuration and pricing options				



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Polycom Video Bridges and Networking

ReadiManager SE200 (conference scheduling and management)	Polycom® ReadManager™ SE200 network appliance delivers a full-suite of advanced video/voice conference management functions via a tightly integrated set of applications – gatekeeper, device management, scheduling, and conference management. This software "Management Pack" is built around a common database to facilitate one-time data entry for all manageable entities (such as users, endpoints, MCUs, and other conference or network resources) across all applications. Available as either a rack mount appliance, or in a ReadiConvene slot. MGC+ ReadiManager SE200 Management Suite w/ Outlook Scheduling - License Exp Pack-25		call for configuration and pricing options			
		5150-18040-300	\$11,250	\$0	\$0	\$0
Voice-Video Interface Unit - Firewall/NAT traversal for video conferencing.	Now anyone can communicate across the Internet, safely and securely. Application-aware firewall provides comprehensive security for H.323 Video and MGCP/SIP voice, endpoint, and server devices. Performs video and voice NAT, eliminates security risks of traversal methods that tunnel or hide video and voice traffic from security tools. Up to 3Mbps of video, voice, or data traffic. 4 port 10/100 Ethernet switch, integrated T1 CSU/DSU WAN interface or 1x10/100 Ethernet WAN interface with capacity of ~9 sessions @384kbps. (Call for pricing & configuration on 25Mbps and 85Mbps versions)	V2IU4300T-E3	\$1,999	\$0	\$0	\$0
RSS 2000	Polycom RSS 2000 video recording and streaming solution. Provides 2 recording ports, up to 60 web viewers, up to 10 IP viewers.	VRSS2000	\$15,000	\$0	\$0	\$0



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Products	Product Details	Part Number	List Price	Price Qty 1-5	Price Qty 6-10	Price Qty 11-25	
Digital Projectors							
Hitachi Projectors	Hitachi XGA Projector, 2500 Lumens, 7.2 lbs, wireless and PC-less Presentations. Carry case included.	CP-X268A	\$3,295	\$0	\$0	\$0	
	Hitachi XGA Projector, 2000 Lumens, 6.4 lbs, carry case	CP-X251	\$2,295	\$0	\$0	\$0	
	Replacement Lamp Hitachi CP-X251 Projector (DT00757)	CPX251LAMP	\$299	\$299	\$299	\$0	
	Replacement Remote for Hitachi CP-X251 Projector	HL02221	\$25	\$25	\$25	\$0	
	Replacement Filter for CP-X251	NJ22222	\$18	\$18	\$18	\$18	
	Hitachi Projector, XGA, 2000 Lumens, 3.9 lbs, 2 RGB In /1 RGB Out, Carry Case Included	CP-X253	\$1,795	\$0	\$0	\$0	
	Replacement Lamp Hitachi CP-X253 Projector (DT00757)	CPX253LAMP	\$299	\$299	\$299	\$0	
	Replacement Remote for Hitachi CP-X253 Projector	HL02221	\$25	\$25	\$25	\$0	
	Replacement Filter for Hitachi CP-X253 Projector	NJ22222	\$18	\$18	\$18	\$18	
	Hitachi Projector XGA, 2000 Lumens, 3.9 lbs, PC-Less Presentation Carry Case Included	CPX1	\$1,795	\$0	\$0	\$0	
	Replacement Lamp for CPX1 Projector (DT00781)	CPX1LAMP	\$299	\$299	\$299	\$0	
	Replacement Remote for CPX1 Projector	HL02224	\$25	\$25	\$25	\$25	
	Hitachi Projector, XGA, 2000 Lumens, 4.1 lbs / Wireless PC-Less Presentation Case Included	CPX2 Series	\$1,995	\$0	\$0	\$0	
	Replacement Lamp for CPX2 Projector (DT00781)	CPX1LAMP	\$299	\$299	\$299	\$0	
	Replacement Remote for CPX2 Projector	HL02224	\$25	\$25	\$25	\$25	
	Hitachi Projector, XGA, 2500 Lumens, 3.9 lbs, PC-Less presentation Carry Case Included	CPX5 Series	\$2,595	\$0	\$0	\$0	
	Replacement Lamp, Filter for CPX5 Projector (DT0821)	CPX5LAMP	\$299	\$299	\$299	\$0	
	Replacement Remote for CPX5 Projector	HL02224	\$25	\$25	\$25	\$25	
	Hitachi Projector, XGA, 2000 Lumens, 4.1 lbs, Wireless PC-Less Presentations Carry Case Included	CPX2 Series	\$1,995	\$0	\$0	\$0	
	Hitachi Projector, XGA, 2500 Lumens, 3.9 lbs, PC-less Presentation Carry Case Included.	CPX5 Series	\$2,595	\$0	\$0	\$0	
	Hitachi Projector, XGA, 2500 Lumens, 6.6 lbs carry case	CP-X260	\$2,795	\$0	\$0	\$0	
	Replacement Lamp for CP-X260 (DT00751)	CPX260LAMP	\$299	\$299	\$299	\$0	
	Replacement Remote for CP-X260 Projector	HL02221	\$25	\$25	\$25	\$25	
	Replacement Filter for CP-X260	NJ22222	\$18	\$18	\$18	\$18	
	Auxiliary Video Conference Cameras						
	Video Conference Cameras	Sony EVI-D70	EVI-D70	\$1,220	\$0	\$0	\$0
Sony EVI-D100 Pan/Tilt/Zoom video camera, high speed, wide range pan/tilt head and an integrated 10X auto focus lens with a zoom ratio of 40X. Videoconferencing, Boardroom/Courtrooms, Distance Learning.		EVI-D100	\$1,200	\$0	\$0	\$0	
Sony EVI-HD1 HD 1080i PTZ 10x Zoom Video Camera.		EVI-HD1	\$4,495	\$0	\$0	\$0	



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Document Cameras

Document Cameras	Product Details	Part Number	List Price	Price Qty 1-5	Price Qty 6-10	Price Qty 11-25
	Canon Visualizer Document Camera	RE-450X	\$2,495	\$0	\$0	\$0
	Elmo HV-8000SX Network Visual Presenter, IP Addressable, SXGA-quality 10x powered optical zoom lens plus electronic magnification, USB for PC image transfer, I/R and mouse RS-232C controls,	HV-8000SX	\$6,795	\$0	\$0	\$0
	Elmo SXGA Visual Presenter, Enhanced Calibrated High Color Optimizer image system, 15 frames / sec, 1550x1220 resolution.	HV-7100SX	\$4,750	\$0	\$0	\$0
	Elmo HV-5100XG Digital Document Presenter, XGA reproduction at 20fps, 36X magnification, rotating camera head, screen scroll eliminates need to move input object, USB and wireless mouse ports,	HV-5100XG	\$3,158	\$0	\$0	\$0
	Elmo P30 XGA Visual Presenter, Free angle camera and lamp arms, 60X zoom intricate detail focus (15X optical zoom), DVI and RGB outputs. Save moving images to PC in AVI or WMV video format through USB connection.	P30	\$2,600	\$0	\$0	\$0
	Elmo P10 Visual XGA, 12x optical zoom, output the images of flat art or three dimensional objects. 600x600 RGBTV resolution, DVI and RGB outputs, RGB In, Video Out, S-Video Out, RS-232C connections.	P10	\$1,990	\$0	\$0	\$0
	ELMO HV-110XG Digital Visual Presenter, 14.3 x 10.7" scanning area folds into compact notebook size, XGA (1024 x 768) capture, 3 lbs, 2.3 x 11.1 x 6.3" carry size	HV-110XG	\$659	\$0	\$0	\$0
	ELMO HV-C1000XG Flush-mount ceiling enclosure, for use in installations requiring unobstructed podiums or tabletops. 12X Optical & 2X Digital Zoom, 1,024x768, composite or S-Video output, USB downloads,	HV-C1000XG	\$8,325	\$0	\$0	\$0
	Elmo TT02 Classroom Visual Presenter, automatically adjust to variations in lighting conditions, 5.3x Optical Zoom, 8x Digital Zoom. 6.6lb.	TT-02	\$679	\$0	\$0	\$0
	Elmo TT02U Classroom Visual Presenter With USB 2.0 Connectivity, automatically adjust to variations in lighting conditions, 5.3x Optical Zoom, 8x Digital Zoom. 6.6lb.	TT-02U	\$699	\$0	\$0	\$0
	Elmo TT02 Classroom Visual Presenter, automatically adjust to variations in lighting conditions, 5.3x Optical Zoom, 8x Digital Zoom. 6.6lb. Built in SD Card Slot.	TT-02S	\$769	\$0	\$0	\$0